HIT Perspectives

Perspectives and Updates on Health Information Technology

Electronic Health Records

Helping EHR Vendors Meet Customer Needs and Expectations
By Michael Burger, Senior Consultant

As legend has it, Henry Ford told customers they could have any color car they wanted as long as it was black. However, consumers soon demanded more than the basic Model T — more colors, more features and more vehicle types that were better suited to their individual pocketbooks, wants and needs. That's where physicians are today with electronic health records (EHRs). They want more than the basics. They want easier to use, more affordable options that are tailored to their practices.

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ePrescribing Progress Report

Surescripts Issues ePrescribing Statistics and Safe-Rx Rankings for 2012
By Tony Schueth, Editor-in-Chief

Like robins and cherry blossoms, Surescripts' annual *National Progress Report on ePrescribing* has been a harbinger of spring. We've eagerly awaited warmer weather and the data release. However, neither has been easy to find. Surprisingly, the 2012 Surescripts report recently was posted without fanfare on the Surescripts website.

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Accountable Care Organizations

Five Steps to ACO Success
By Bill Hein, Senior Consultant

Last year, accountable care organizations (ACOs) were the shiniest toy in the health care reform box. This year, the shine rapidly is starting to tarnish as the hard work of implementation begins. It's actually not all that surprising. Embracing the ACO model is one thing; getting it off the ground and making it work successfully are something else.

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